



INTERSTATE
HOTELS | RESORTS

**CONTINUED EVOLUTION OF INTERSTATE HOTELS & RESORTS
DEMONSTRATED BY SIGNIFICANT MOMENTUM ACROSS THE GLOBE**
Growth continues in 2019 with a strong pipeline of over 50 U.S. and International agreements

ARLINGTON, Va. – January 24, 2019 – Interstate Hotels & Resorts ignited an aggressive three-pronged strategy in 2018 focusing on unrivaled talent, global expansions and innovative product and program launches. The fresh perspective led by president and CEO Michael J. Deitemeyer and his highly innovative leadership team set the company up for a strong 2019. The company has grown the portfolio, transitioning 150 properties with 20,522 rooms under Deitemeyer’s helm in 2018. Monumental strides were made in Continental Europe where Interstate is the only dedicated hotel management services company with the global scale and a comprehensive pan-European operating platform. Highlights include a new regional office in Amsterdam, expanded management offerings in The Netherlands and Belgium and the company’s first entry into France.

“2018’s successes allow Interstate to start 2019 with a strong lead,” said Mike Deitemeyer, president and CEO of Interstate Hotels & Resorts. “ALIS is also a great way to kick off the year as it provides the perfect opportunity to meet with owners to illustrate the momentum our company has generated over the last year, along with what’s to come.”

The global pipeline was robust for 2018 and shows significant projections for 2019 as Interstate continues to see healthy growth around the globe. In the U.S., Interstate began operating the newly branded CANVAS Hotel Dallas and The Westin Portland Harborview at the end of 2018, with new projects signed or launching construction in key markets, including Autograph collection hotels in Chicago, Illinois and Temecula, California, and luxury destination resort Hill Top House Hotel in Harpers Ferry, West Virginia. To support its growing presence in Continental Europe last year, Interstate assembled in Amsterdam an above-property regional team of high quality, dedicated and passionate industry leaders in operations, sales and marketing, revenue management, finance and human resources. Interstate also joined forces with European-based Borealis Hotel Group in 2018, signing 12 hotels under development, including the Hotel Indigo The Hague, Aparthotel Adagio Amsterdam City South, Hampton by Hilton

Antwerp Central Station and the Holiday Inn Express Amsterdam City Hall. Additionally, Interstate assumed management of the newly opened The Alexander, A Luxury Collection Hotel, Yerevan in Armenia's capital city and anticipates the opening of Autograph Collection by Marriott in Antwerp, Holiday Inn Express Grand Place Brussels and the Hilton Garden Inn Paris/Orly Airport hotel in France later this year.

The momentum is made possible by a highly innovative leadership team with more than a century of combined managerial success. The latest addition to the roster of exceptional leaders is Peter Hoffman, returning to Interstate to add to his 18-year tenure with the company, this time as Executive Vice President Operations-Select Service. Additional industry veterans include Greg O'Stean, Pete Sams, Carrie David, Andrew Jordan, Justin Magazine, Paul Eckert, Fernando Salazar, Mike Wylie, and David Jurcak, along with the company's many award-winning General Managers.

As strong talent is fundamental to Interstate's success, in 2018 the company began launching talent programs around the country. Success was seen in Chicago, in partnership with the American Hotel & Lodging Association (AHLA) and the Empowering Youth Project, by connecting youth to opportunities in the hotel industry and providing them with the tools and training needed to strengthen their pathways to advancement through apprentice and scholarship programs. Interstate piloted a management training Apprentice Program in partnership with AHLA with plans to expand this year.

For more updates and industry insights, join Mike and other Interstate Hotels & Resorts leaders at the Americas Lodging Investment Summit (ALIS) for panelist sessions on Tuesday, January 29th from 4-5 p.m. at the JW Marriott Los Angeles L.A. LIVE.

A global leader in third-party hotel management, Interstate Hotels & Resorts' depth of experience across all lodging segments and asset classes drives results in each of its managed hotels worldwide. For more information on Interstate Hotels & Resorts, visit <https://www.interstatehotels.com>.

About Interstate Hotels & Resorts

Interstate Hotels & Resorts is the leading U.S.-based global hotel management company, operating branded full- and select-service hotels, resorts, convention centers, and independent hotels. Currently, Interstate's global portfolio represents 530 properties in 12 countries inclusive of a committed pipeline of signed hotels under construction or development around the world. The company's experienced operators, industry leading platforms, and extensive management capabilities produce exceptional guest experiences and optimal returns for hotel owners and investors. For more information, please visit www.interstatehotels.com. Connect with Interstate on [Facebook](#) and [LinkedIn](#).

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